

# Will Warhawk

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## Summary of Skills & Qualifications

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- Extensive experience with software and coding languages including Java, SQL, Microsoft Word, Microsoft Excel, Microsoft PowerPoint, and Outlook.
- Excellent public speaking, communication, and interpersonal skills.
- Comprehensive background in marketing and business (have written four separate business plans, two of which were entered in the State DECA Competition and won).

## Academics & Accomplishments

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University of Wisconsin-Whitewater      May 2024

- Major: Integrated Science-Business
- Minor: Mathematics
- Associate of Arts and Sciences earned at UW-Whitewater at Rock County in May 2022
- Awards: Chancellor Scholar, Dean's List, Academic Excellence
- GPA: 3.8/4.0

## Organizational, Supervisory, Analytical & Customer Relations Experience

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April 2023-  
September 2023

Plasma Center Technician, BioLife Plasma Services

- Screened donors and recorded vital signs prior to donating plasma
- Put up and took down plasmapheresis sets
- Removed needles from donors and wrapped donation sites

May 2022-  
September 2022

Pool Server, Willie Warhawk Club

- Took orders from guests at the pool area in an efficient and friendly manner
- Maintained a clean and organized pool area
- Answered guest questions about the menu and pool rules

March 2021-  
October 2021

Actuarial Intern, Betty Warhawk Insurance

- Entrusted to oversee the loss ratio, growth and profit of assigned state(s), channel(s), and/or segments of business
- Developed rate revision proposals and evaluated potential rate dislocation across numerous segments of the current book of business
- Suggested and implemented changes to programs to maximize both growth and profit

**Volunteer and Organization Activities**

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|--------------------------|---|
| October 2022-<br>Present | Member, American Marketing Association <ul style="list-style-type: none"><li>● Attend weekly meetings</li><li>● Participate in workshops covering various skills and platforms such as Google Ads and Canva</li></ul>                 |
| March 2021-<br>Present   | Chief Marketing and Experience Officer, Cards for a Cause <ul style="list-style-type: none"><li>● Formulate social media posts</li><li>● Receive, record, and ship donated cards</li><li>● Arrange organization fundraisers</li></ul> |